



LEA launches 3 Ready-to-Use Power Line Communications Kits Especially Designed for Residential and Professional Needs

LEA “Entry Kit”, “Residential Kit” and “Hotel/SOHO Broadband kit” leads the indoor broadband Power Line Communication market

Paris - France, 18 February 2004 – LEA, leader in DSL (Digital Subscriber Line) & PLC (Power Line Communication) broadband wired-line solutions, announced today the availability of its 3 PLC kits, using the ‘Power Line Communications’ standard used for distributing ADSL through electrical cables in any type of building. These 3 kits enable a ‘Triple Play’ solution allowing for the sharing of high speed Internet, voice and video.

LEA’s 3 kits are especially adapted to the different needs of professionals and consumers as they are easy-to-use and reliable:

The Power Line Communication Kits:

The **Entry Kit** includes 2 PLC Netplugs, enabling a fast connection without using any specific driver, 2 Ethernet devices (PC, Printer, Router) that connect to any socket in an electrically wired building and actually use the existing electric network. The ADSL (Asymmetric Digital Subscriber Line) router is then connected to one of the sockets in the same building and the PC to another one. Once the connection is established, ADSL is available in all rooms in the building.

The **Residential Kit** includes 2 PLC Netplug or Ethernet, a PLC/ADSL router and 2 ADSL splitters which will connect to ADSL and also deliver high speed Internet access inside all buildings through the electric wires. All sockets in the building will automatically become access points enabling the communicating with the ADSL router.

The **Hotel/SOHO Broadband Kit**, includes a PLC/ADSL Elektra router and a Netplug Bridge. This kit is especially made for hotels and small businesses as it allows (like the Residential Kit) the sharing of the ADSL connection through existing electric wires. Targeted at professionals, this kit offers a secure connection in each room through VLANs and advanced functions such as Multicat Video, Quality of Service (QoS) and voice over IP.

“With a 60% ADSL/VDSL splitter European market share, LEA leads the ADSL supply market and therefore understands its users needs. The next stage concerns the distribution of ADSL inside buildings, and the Power Line Communication technology allows for this easily and without constraints” explains Eric Berthaud, LEA’s CEO. He adds “LEA has the necessary know-how to become a major actor in the world of PLC.”

About LEA :

Established in 1999, LEA S.A. is a French company and the number one global ADSL/VDSL splitter manufacturer for telephone centres. The company manufactures, develops and commercialises integrated components and communication solutions as well as supplying and distributing high speed internet connections for voice, video and data via ADSL access and PLC technology for offices, schools, hotels, commercial centres, public buildings and homes. It is the European specialist in ADSL devices, leader on the ADSL splitter market with a 60% market share, and continues to take hold of the global market by supplying its products to the main telecom parts manufacturers : France Télécom, Sagem, Alcatel, Lucent, Alstom.

LEA is based in Cesson-Sévigné in France and has offices in Europe, Asia and United-States. For further information: www.leacom.fr.

CEBIT

LEA is exhibiting at CEBIT and will be in Hall 15, Booth D14. Come along and visit us!

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